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Amtech was acting as a subcontractor to Motorola and was to supply equipment that was unrelated to the electronic toll collection system already used on the tollway.

In December, the turnpike authority voted to buy Amtech's toll tag system, effective July 1, 1994.

Cubic's director of marketing, Phil Dixon, said negotiations with his company are only just beginning, but that he is hopeful the two sides could come to agreement on price.

If negotiations with Cubic also fail, the authority still may try to come to terms with Southwestern Bell Corp., the third company deemed by the authority to be capable of supplying a "quality' system.

The new contract will cover a system that the authority last year estimated would cost \$ 14.2 million and cover electronics at 60 existing and 28 new toll lanes. The number of lanes later was reduced to 81.

The new system will tie together the monitoring and collection of tolls taken by three different systems now in use: electronic toll tags, coin baskets and manual cash registers.

The integration of the systems and the addition of video surveillance is designed to stem abuse of the toll collection process on the Dallas North Tollway. In April, the authority acknowledged that it is unable to collect hundreds of thousands of tolls each month, attributing a large part of the problem to motorists who drive through toll booths without paying and theft by employees.

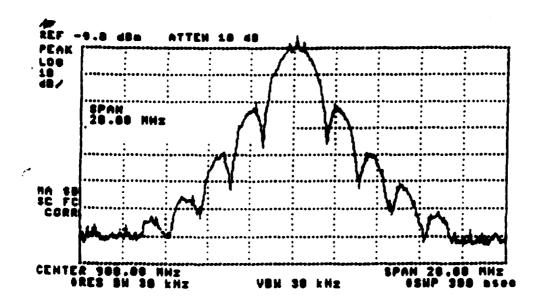
Separately, AT/Comm. Inc. said it received an opinion from Texas Attorney General Dan Morales that the turnpike authority must turn over records that the company believes shows the level of violations on the Dallas North Tollway.

The Marblehead, Mass., company, which competes with Amtech for electronic toll collection business, alleged in March that the authority may be losing millions of dollars in toll revenue each year, when it first sought the records.

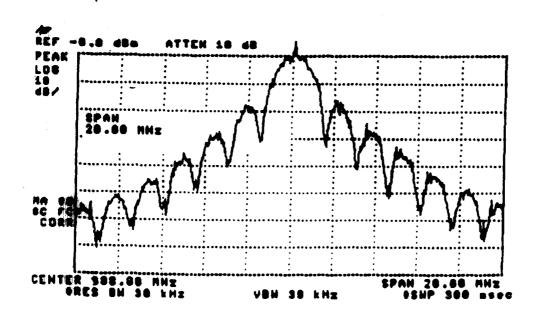
Mr. Shelton said the authority will comply with the attorney general's opinion and release the records to AT/Comm.



## CVLU-5000 VER-C40 I.D. A3F0190037-CCMC220034



SVL-1000 VER A30 I.D. 604369-MBMC610756



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MARKETPLACE

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## Sextants in Space Can Change the World

Staff Repercer of THE WALL STE

The ancient science of nevigation in 15 perced to take a great eap forward, thanks to the June lound th of the last of 24 D Department satellites that comprise the so-called Global Pos-HORING System.

Surveyors and satiers aren't throwing away their sex just yet, and radar remains standard equipment for jetiliner ships. But GPS offers "immediate and transmisus economic plications for the private sector." asserts Trans retary Pederico Pena.

w that the com

satellite radio signals are avail hours a day world-wide, GPS's role as a successor to end Loren and SatNey seems assured. Experts say GPS has obvious advantages over the eartier systems: it's world-wide. al (providing latitude, longitud ie sad altitude), easy to use

and free to everyor In a first step toward wider GPS use in come aviation, the Federal Avia-Administration month approved certain land ing procedures to be guid by GPS. Continental Airline is the gumen pig for that test. Other large U.S. airtimes at are experamenting with GPS in other phases of flight. And Beeing Co. 15 making GPS recervers standard equip on its new 777 model.

Moreover, Mr. Pens says. the Transportation Depart-

ment has begun changing its procurement agenda for the custinuing national air-mulile-counter-system upgrade to reflect the wider availability of GPS and its future role. Avisaics suppliers such as Honeywell Inc. already have developed flightmanagement computers that interact with GPS. And the inter-national Civil Aviation Organisation is considering it as a new world standard.

GPS has already changed the world—or at least the maps of part of it. According to Dave Doyle, a sensor geodesist for the U.S. Geodetic Survey, istitude and longitude markings for North America literally were redrawn once the agency had access to GPS. "It was redefined with new levels of accuracy most surveyors would never approach." he says.

None of which was the main objective when the Defense De-partment launched the first satellite in 1978, GPS was-and isprimarily intended for military use. Even though it wasn't completed then, GPS during the Gulf War earned its stripes-and ots of publicity—by helping troops find their way in the region's featureless sands with only hand-held receivers.

However, the Pentagen didn't ignore civilians. Indeed, the Signal is available free to anyone in the world who buys a special PS receiver. Many companies make such receivers, and prices have failen significantly in the past few years.

How GPS works is simple geometry with a high-tech spin. from their very stable orbits 10,900 miles above the Earth, the cilities brondenst identical radio signals simultaneously. Revers on Earth measure new long it takes the radio signals in an many as four different excelles to arrive, thereby measure how far away the smallies are. By reading the locations invoval satellies and triangulating them, the receiver can figure are some readilects to GPS's widespread use in a transmission because in military reverses a second.

There are some readblocks to GPS's widespread use integration, however. The military receives a special of GPS eigens that can plot a location in three direction of within fact. For security reasons, civilian users received degrated signal that guarantees accuracy only to wi

os accuracy only to within 300 feet. And that is not clos se enough for an airti

a ship or even a car with a ion syst m to coerate salely in confined spec

Until now, most commercial users have dealt with the problem by stationing a radio beacen and having its known "correct" the dereded GPS rea gs. But epiementing this system, illed differential GPS, is g to be more difficult for sirines and other big users that need precise info

ery Pens has a task force g with the mill WY 10 d for all upp s. He says he also is working to have the syst or the joint ad se and Tre tion-s move that could meltitial overs who worry that the U.S. mili-



ntiel problem is how to landw when the system isn't ing to one Coast Guard edicial, there currently is no the the integrity of the GPS sig

tre are other issues as well. In aviation, GPS would have to ced to work in tandem with other navigational aids. g companies say even the military version of GPS isn't activate enough to guide vessels in harbors. For success, GPS would be impractical in areas where mount BE OF tall buildings would prevent the satellite signals from reaching

But as its possibilities are harnessed and as regulations and infrastructure catch up with the new technolog will change the ways many industries operate and ultimately introduce new levels of safety and efficiency. For instance, with so-called kinematic-surveying techniques, which can read GPS location signals on moving equipment, the blades of, say, a road grader could be guided with accuracies down to a contimeter.

Civilian uses for the technology have exploded in the past several years, both because GPS's coverage increased as more is were issunched and because the price of basic receivers has drooped to less than \$1,000 from \$10,000 in 1986. An Air Force sponsorman says: "Who would have envisioned that a guy with a 7.000 pleasure boat could have access to a navigation system for 100 to \$600?"

## CERTIFICATE OF SERVICE

I hereby certify that on this 29th day of July, 1993, a copy of the foregoing REPLY COMMENTS OF NORTH AMERICAN TELETRAC AND LOCATION TECHNOLOGIES, INC., was served by first class United States mail, postage prepaid, on the following parties:

\* Ralph Haller, Chief Private Radio Bureau FEDERAL COMMUNICATIONS COMMISSION 2025 M Street, N.W. Room 5002 Washington, D.C. 20554

- \* Rosalind K. Allen, Chief Rules Branch Land Mobile and Microwave Division PRIVATE RADIO BUREAU 2025 M Street, N.W. Room 5202 Washington, D.C. 20554
  - Terry L. Fishel, Chief Land Mobile Branch Licensing Division Private Radio Bureau FEDERAL COMMUNICATIONS BUREAU 120 Fairfield Road Gettysburg, PA 17325
- \* Beverly G. Baker
  Deputy Chief
  PRIVATE RADIO BUREAU
  Federal Communications
  Commission
  2025 M Street, N.W.
  Room 5002
  Washington, D.C. 20554
- \* Brian F. Fontes FEDERAL COMMUNICATIONS COMMISSION 1919 M Street, N.W. Room 832 Washington, D.C. 20554

- \* Chairman James H. Quello FEDERAL COMMUNICATIONS COMMISSION 1919 M Street, N.W. Room 802 Washington, D.C. 20554
- \* Commissioner Andrew D. Barrett FEDERAL COMMUNICATIONS COMMISSION 1919 M Street, N.W. Room 844 Washington, D.C. 20554
- \* Commissioner Ervin S. Duggan FEDERAL COMMUNICATIONS COMMISSION 1919 M Street, N.W. Room 832 Washington, D.C. 20554
- \* Bryan F. Marchant FEDERAL COMMUNICATIONS COMMISSION 1919 M Street, N.W. Room 832 Washington, D.C. 20554
- \* Randolph Coleman FEDERAL COMMUNICATIONS COMMISSION 1919 M Street, N.W. Room 832 Washington, D.C. 20554

\* BY HAND DELIVERY

\* Steve Sharkey
PRIVATE RADIO BUREAU
Federal Communications
Commission
2025 M Street, N.W.
Room 5002
Washington D.C. 20554

Louis Gurman
Robert L. Hoggarth
Gurman, Kurtis, Blask
& Freedman
1400 16th St., NW
Suite 500
Washington, DC 20036

David E. Hilliard
Wiley, Rein & Fielding
1776 K Street, NW
Washington, DC 20006
Counsel For Amtech
Counsel for Pinpoint
Communications

Wray C. Hiser Senior Counsel Thomas Consumer Electronics, Inc. 1200 19th St. Suite 601 Washington, DC 20036

Christopher D. Imlay
Booth, Freret, & Imlay
1233 20th St., NW
Suite 204
Washington, DC 20036
Counsel for The American
Radio Relay League, Inc.

Thomas Keller
Verner, Liipfert,
Bernard, McPherson
and Hand
901 15th St., NW
Suite 700
Washington, DC 20005
Counsel for American
Association of Railroads

James R. Haynes Uniden America Corporation Engineering Services Office 8707 North by Northeast Blvd. Fishers, IN 46038

David L. Hill Audrey Rasmussen O'Connor and Hannan

1919 Pennsylvania Avenue, NW Washington, DC 20006 Counsel for Location Services

Michael J. Holiday
Francine J. Berry
Ernest A. Glett
AT&T
Room 3244JI
295 N. Maple Ave.
Basking Ridge, NJ 07920
Attorneys for AT&T

David C. Jatlow Young & Jatlow 2300 N. St, NW Suite 600 Washington, DC 20037

Robert B. Kelly Kelly, Hunter, Mow & Povich 1133 Connecticut Ave., NW Washington, DC 20036 Counsel for IVHS America Albert H. Kramer
Robert F. Aldsrich
Keck, Mahin & Cate
1201 New York Ave., NW
Washington, DC 20005
Counsel for North
American
Telecommunications
Association

John J. McDonnell
Marnie K. Sarver
Matthew J. Harthun
Reed Smith Shaw & McClay
1200 18th Street, NW
Washington DC 20036
Counsel for MobileVision

Lawrence J. Movshin
Wilkinson, Baarker,
Knauer, & Quinn
1735 New York Avenue, NW
Washington, DC 20006
Counsel for Knogo, VTECH,
HTS, and Domestic
Automation Company

John Nelson Uniplex Corporation 2905 Country Drive St. Paul, MN 55117

Debra A. Perleman Corporate Counsel Telxon Corp. 3330 W. Market St. Akron, OH 44313 Adam Phillips Dependon Company 1455 Leithon Mundelein, IL 60060

John A. Prendergast
Blooston, Mordkofsky,
Jackson, & Dickens
2120 L St., NW
Suite 300
Washington, DC 20037
Alarm Industry
Communications Committee

John B. Ramming James W. Griffin Texas Turnpike Authority 3015 Raleigh St. Dallas, TX 75219

Stephen P. Reynolds
In-House Counsel
Texas Instruments
13510 North Central
Expressway
PO Box 655474, MS 241
Dallas, TX 75265

Richard L. Ridings, CEO,
Oklahoma Turnpike
Authority
3500 Martin Luther
King Ave.
P.O. Box 11357
Oklahoma City, OK
73136-0357

Henry M. Rivera
Larry S. Solomon
Ginsaburg, Feldman
& Bress
1250 Connecticut Avenue, NW
Washington, DC 20008
Counsel for Metricom
Counsel for Southern
California Edison

Max Rogers Cobra Electronics Corporation 6500 W. Cortland St. Chicago, IL 60635

Mark P. Royer
James D. Ellis
One Bell Center
Room 3524
St. Louis, MO 63101-3099
Counsel for Southwestern
Bell

Roy R. Russo
Allan R. Adler
Cohn and Marks
1333 New Hampshire Avenue
Suite 600
Washington, DC 20036
Counsel for New York
State
Thruway Authority

David L. Schilling Interdigital Communications Corp. 833 Northern Blvd. Great Neck, NY 1102 Gordon Schlesinger Judith L. Young Southern California Gas Co. 555 West Fifth Street Los Angeles, CA 90013-1011

Robert H. Schwaninger
Brown and Schwaninger
1835 K Street, NW
Suite 650
Washington, DC 20006
Counsel for Saab-Scania
Combitech AB,
Combit Traffic Systems

Neil D. Schuster
Executive Director
International Bridge,
Tunnel
and Turnpike Association
2120 L Street, NW
Suite 305
Washington, DC 20037

Jeffery L. Sheldon
Sean A. Stokes
1140 Connecticut Avenue, NW
Suite 1140
Washington, DC 20036
Counsel for Utilities
Telecommunications
Council

Paul B. Shutt Core-Mark International, Inc. 2311 E. 48th St. Los Angeles, Ca 90058 Ken Siegel 2200 Mill Road Alexandria, VA 22314-4677 Deputy General Counsel, American Trucking Associations

Peter Tannewald
Mitchell Lazarus
Arent, Fox, Kintner,
Plotkin & Kahn
1050 Connecticut Ave. NW
Washington DC 20036-5339
Counsel for Symbol
Technologies

Ian D. Volner
Cohn and Marks
1333 New Hampshire Ave.
Suite 600
Washington, DC 20036
Counsel for

Michael Smith General Manager Wrag-time Transportation 2059 Belgrave Ave. Huntington Park, CA 90255

Jack T. Taylor 9215 Rancho Drive Elk Grove, CA 95624 Counsel for Part 15 Coalition

Hunter O. Wagner, General Manager, Greater New Orleans Expressway Commission P.O. Box 7656, Metairie, LA 70010